



For Immediate Release

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Equiant Introduces E3 Servicing Model ***Developer Tools Improve Portfolio Performance***

Scottsdale, Ariz. (Apr. 17, 2014) – Equiant, a Scottsdale, Ariz.-based loan servicing provider, has debuted a new level of data integration to help its clients achieve industry-leading portfolio performance. “Our E3 servicing model brings together everything Equiant is known for: Employees, Experience and Excellence, so that we can exceed our clients’ expectations,” explained Peter Moody, director of business development, during a “launch party” reception held at the American Resort Development Association’s annual convention in Las Vegas, Nev., in April. “E3 may be a new catchphrase, but it really represents the culture we have established in 28 years of building strong relationships with our clients.”

A video highlighting Equiant’s capabilities and how outsourcing allows developers to focus on their core business while preserving capital was viewed by attendees during the reception, which culminated in a champagne toast to the firm’s guests. Moody highlighted Equiant’s enhancements over the past year, including the company’s migration to a secure cloud-based environment, which expanded system capacity by 500 percent and allows for greater stability, scalability and disaster recovery.

Equiant also reintroduced their proprietary loan-servicing analytics tools, known as the Business Intelligence Tool Set (BITS). The web-based interface unlocks data, giving developers access to both historical and current trend analysis from a high level or to drill down to specific data in an area of interest. “This goes way beyond FICO scores; by looking at an array of trends, developers can focus on prospects who are not just likely buyers but better prospects for on-

time payment,” Moody said. “As we integrate even more developer data into BITS, we are confident they’ll be able to make better business decisions and improve portfolio performance, which is, of course, our ultimate goal.”

Equiant is one of the leading timeshare servicers in the United States, with a serviced portfolio that exceeds \$1 billion and includes more than 110,000 individual loans. Over the past 28 years, Equiant has serviced more than 450,00 loans and 600,000 maintenance fees accounts, and its array of products includes receivables and maintenance fee servicing, invoicing and payment processing, delinquency control, on-site transitional staffing, document custody, trustee services, and analytic reporting. For more information, visit equiant.com or call Peter Moody, director of business development at (480) 636-4888.

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